

i-tenders INTELLIGENT TENDER PREPARATION
AND EVALUATION FOR GOVERNMENT



Faster access to Market through Intelligent Tendering

i-Tenders is an electronic solution delivering easier, faster and more efficient tendering processes. Cut your tender preparation time in half, access the market faster and gain improved responses from Industry delivering easier and improved evaluations.

i-Tenders is designed to make tender preparation and tender evaluation more efficient by reducing the process cycle times by up to 80%. These savings can be released by effective use of the i-Tenders tool by your tendering experts, as well as access to the training and support expertise offered through NSW Procurement.

i-Tenders is available to all NSW Government agencies, state-owned corporations, other Government authorities and Not-for-Profit organisations.

i-Tenders: fast, efficient tendering for Government

i-Tenders is designed to deliver cost savings and create process efficiencies to both Government users and suppliers through:

- Up to 50% time reduction for sourcing from less manual paperwork
- Up to 80% process efficiency gain in tender writing and tender evaluation
- Access to Government Tender Templates and a Library of clauses
- Creation of your own Departmental Tender Templates and Library of clauses
- Ability to quickly assess large numbers of supplier responses
- Flexible reporting on individual tenders & tenderers
- Improved tender process transparency
- Consistency of government tender documents for both agencies & suppliers
- Electronic responses to tenders (no paperwork, easily archived, portability)

i-Tenders Library

Knowing the answer you want to gain from your Tenders and asking the right questions will ensure that your tender evaluation time will be significantly reduced. To assist from developing and delivering the right outcomes for your Agency, i-Tenders provides you direct access to its Library.

The i-Tenders Library delivers:

- NSW Government Tendering Library, with
 - 7 Pre-Designed NSW Government and Category based Tender Templates
 - Library Bank of NSW Government standard clauses for tendering
- Departmental Library
 - Ability to create your own agency specific templates and clauses for tendering

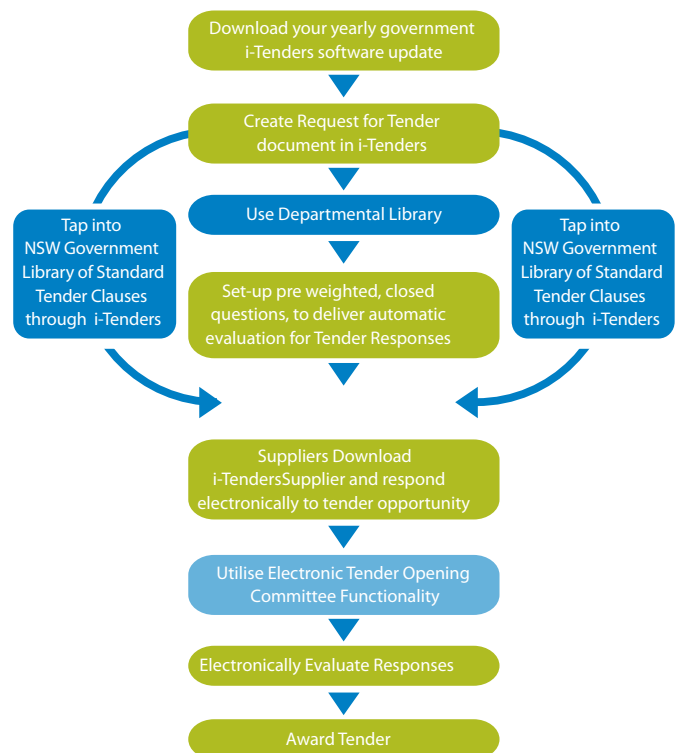
How Does i-Tenders Work?

To meet the specific requirements and demands of the Government market for tendering, i-Tenders has been developed in partnership with DecisionMax, and is powered by TenderMax, a well known and established Tender Preparation and Evaluation tool used by the private sector.

i-Tenders software is managed through yearly downloads available from NSW Procurement and is a PC based application that is loaded on your systems behind your own firewalls.

Your Tender experts will be able to access Government standard Tender Templates and Clauses and Questions, to assist in faster preparation of tenders.

i-Tenders Supplier means that Industry can respond to your tenders in a standardised format which can then be evaluated by your team, faster and more efficiently.



i-Tenders solutions packages

i-Tenders solutions can be delivered in three packages.

i-Tenders Lite

A start up pre-package designed to cater for medium sized organisations offering software, licences, maintenance, training and basic support.

i-Tenders Professional

Pre-packaged solution designed to cater for medium to large sized organisations offering software, licences, maintenance, training and implementation support.

i-Tenders Advanced

The complete solution tailored to organisational needs, including customised access, individual branding and access to a wide range of advanced implementation, resource support and training.

	i-Tenders Lite	i-Tenders Professional	i-Tenders Advanced
Software			
Administrators	2	3	Custom
Authors	2	5	Custom
Graders	3	6	Custom
SOFTWARE LICENSE FEE	Licence Software Fees are subsidised by the NSW Department of Commerce for all NSW Government Agencies		
Maintenance			
User Maintenance	✓	✓	✓
Master Government Library	✓	✓	✓
Departmental Library		✓	✓
Support			
1st Level	✓	✓	✓
SupportPoint (online Support Tool)	✓	✓	✓
Supplier Response Module			
Copy of i-Tenders Supplier	✓	✓	✓
Reporting			
Standard Reports	✓	✓	✓
Information Analysis		o	o
Learning & Development			
eLearning	✓	✓	✓
Instructor Led	✓	✓	✓
Implementation			
Project Management		o	o
Business Process Re-engineering		o	o
Change Management		o	o
Branding			
Agency Specific Internal Branding			o
Tender Writing Consultancy			
Consultant Fee	o	o	o
COST	POA	POA	POA

✓ Included in package

o Optional Extra in package (additional charges may apply)

To engage i-Tenders

For further information about i-Tenders check out the website and online application form at:

<http://ebseforms.commerce.nsw.gov.au/i-Tenders>

Or, contact the NSW Procurement Client Support Centre on:

1800 NSW BUY (679 289)

Or email:

nswp_support@commerce.nsw.gov.au

Complimentary Solutions on offer from NSW Procurement

NSW Procurement manages a range of eProcurement solutions for NSW Government Agencies and organisations, including:

NSW eTendering

NSW eTendering is a web-based tender management solution. NSW eTendering can support your organisation by automating tendering processes and delivering savings to both government organisations and suppliers.

Tender Management Services

Management of Tenders can be a timely and expensive process for many Government organisations. Tender Management Services is an outsourced resource area, specialising in assisting government agencies in the management of tenders. The NSW Procurement Tender Management team can look after your tenders from advertising through to tender opening, savings resources and expense within your own organisation.

smartbuy®

smartbuy® is an electronic marketplace, where procurement processes are shortened and automated through the provision of practical tools to undertake effective procurement of goods and services, using the latest available technology. smartbuy® delivers a range of solutions for agencies to reduce red tape and reform back office procurement processes, as well as providing lower market entry cost to industry servicing Government.

Implementation Services

A number of solutions are on offer to assist in the implementation of your electronic procurement and tendering objectives. These include:

Business Process & Practice Reengineering

Process analysis for procurement and tendering practices, delivering automated reform to back office procedures

eBusiness Change Management

Tailored planned approach in managing the people-side of change and the proactive implementation of electronic procurement and tendering across your organisation, including processes, tools and techniques

Implementation Management

Project Management to ensure the efficient execution of new processes, procedures and systems within your organisation runs smoothly.

 **INTELLIGENT TENDER PREPARATION AND EVALUATION FOR GOVERNMENT**

POWERED BY  **TenderMAX Pro**
DecisionMAX Software