

## Expertise to facilitate your eProcurement strategy

### The right advice with smartbuy® PARTNER

smartbuy® PARTNER is a project management and consulting service to assist organisations with eProcurement needs.

smartbuy® PARTNER provides change management, process re-engineering, vendor co-ordination, learning and development and implementation services.

Our professionals have broad public and private sector experience as well as specialist expertise in automating procurement activity and intimate knowledge of Government procurement practices and requirements.

We can help your organisation design and maximise your eProcurement strategy whether your challenge is planning to shift from a paper based process for the first time, or integrating your own electronic systems with the broader smartbuy® offerings.

Our partner services provide strategic, technical and business support to assist your organisation create value from electronic procurement practices.

### Why smartbuy® PARTNER?

We can provide a full benefit assessment, change management advice, stakeholder management, business process re-engineering, vendor co-ordination, standard and customised training, system administration and support services to design your new electronic environment.

Our partner services also include a purpose built support centre where your questions about smartbuy® are answered promptly by specialists who have a detailed understanding of our online solutions.

### smartbuy® PARTNER features

smartbuy® PARTNER features the following:

- Access to highly qualified staff with specialist expertise in the following:
  - Business process re-engineering to map current and future procurement practice
  - Vendor engagement and management
  - Change management to support eProcurement adoption
  - Stakeholder management both internal leadership and external suppliers
  - Access to specialist support centre





- Learning and development support
  - Application training and support for buyers and suppliers
  - Access to user manuals, online user support services and self-paced eLearning programs
- Systems administration services
  - Ongoing management of organisational profiles, customised catalogue views, electronic workflows, delivery management and expenditure reporting

## The right smartbuy® solution for you

smartbuy® PARTNER is one of the smartbuy® solutions. Organisations can choose just one solution or a solutions package that works best for their current needs.

Each smartbuy® solution is mature, robust, and fully scaleable.

## smartbuy® TRADE

smartbuy® TRADE is an entry level product for organisations new to eProcurement. It delivers a single source, easy to use, electronic product and service ordering system.

## smartbuy® CONTENT

smartbuy® CONTENT allows organisations to work with suppliers to establish, standardise and maintain individual catalogues in addition to the existing NSW State Government contracts.

## smartbuy® CONNECT

smartbuy® CONNECT creates a single entry point providing a one to many document exchange platform. It allows all procurement documents to be electronically exchanged from multiple buying agencies to multiple suppliers.

## smartbuy® REPORT

smartbuy® REPORT creates superior information and business intelligence through the provision of standard and customised procurement reports.

## Find out more

To find out if your organisation can benefit from smartbuy's® eProcurement solutions, contact us on **1800 003 985** or at **ebs\_supportdesk@commerce.nsw.gov.au**. You can also visit the smartbuy® website at **www.smartbuy.nsw.gov.au**

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### About smartbuy®

smartbuy® is an electronic procurement solution which helps organisations to purchase a broad range of products and services online, quickly, securely and efficiently. smartbuy® is available to all NSW Government agencies, state owned corporations, educational institutions, public hospitals and not for profit organisations. smartbuy® was developed and is managed by eBusiness Solutions, part of the Office of NSW Procurement for the NSW Department of Commerce.

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